TENTH ANNIVERSARY IN NUMBERS

Since 2011, LINQS+ has helped financial institutions retain, recruit and reward top talent for less.

LINQS+ has revolutionized the non-qualified deferred compensation marketplace by giving peace of mind to both the participant and the institution: the participants know they will never outlive their stated income (there is no variability in the benefit) and the institutions have a fixed expense that is on average 28% less than a traditional plan.

WHO HAS LINQS+ 38 PARTICIPANTS ISTITUTIONS (BANKS, CREDIT UNIONS AND MORTGAGE COMPANIES) HOW MUCH LINQS+ 255 POLICIES IN FORCE IN ANNUAL PAYMENTS WHY LINQS+ \$480 50% 35% WILL MILLION, I **AVERAGE** LIVE LIVE PAST то PLAN SAVINGS 88 **COMPARED TO** BENEFITS TRADITIONAL SERP \$95 MILLION % PICKUP 4 DDITIONAL BENEFIT

ESTIMATED SAVINGS

*estimated \$24M paid over 20 years